| Employee Name: | | | Supervisor Name: | | | | |
|---|---|--|--|---------------------|----------------------------|---------------------|--------------------|
| Function/Depai | | | Employee Job Title: | | | | |
| Review Period: | | thru | | Clock | Number: | | |
| | | | COMPETENCY GUIDE | | | | |
| Instructions: Liste | d below are | ten "Foundational Competencies" alor | ng with a general description. For each compe | tency, there | are also behav | iors and/or sl | kill examples |
| | | | ompetency of focus during the review perion. | | " in the approp | oriate box (Co | mpetent or |
| Development Area) |). Additiona | al skills or behaviors specific to the job r | oll can be added in the blank spaces provided. | | | | |
| 4.4.0 | .1.61.111 | 1.9.9 1.99 | Level 1 - Fundamental | | | | |
| Effectively manag | | xhibits ability to plan, organize and | prioritize workload effectively. | Competent | Development Opportunity | Employee Initial | Manager Initial |
| , | | tes a willingness to share ideas and | perspectives and encourages others to | | Opportunity | IIIILIAI | IIIILIAI |
| 1 111 1 | o the same | _ | perspectives and encourages officers to | | | | |
| 1.1.2 | Organizes ideas in a clear, logical flow that can easily be followed by others. | | | | | | |
| 1.1.3 Ir | Interacts effectively with others in both favorable and unfavorable situations. | | | | | | |
| 1.1.4 E | Effectively allocates time for specific tasks and/or workload. | | | | | | |
| 1.1.5 M | Meets deadlines and uses time wisely. | | | | | | |
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| 1.2 Communication Skills: Communicates effectively and professionally with staff and customers. Uses tact and interpersonal skills to develop rapport. | | Competent | Development Opportunity | Employee Initial | Manager Initial | | |
| | | concise, clear manner and presents | s organized ideas. | | | | |
| 1.2.2 Li | istens effe | ctively; documents information and | d assignments. | | | | |
| | Summarizes or paraphrases understanding of what speaker says in questions or | | | | | | |
| 1.2.3 co | omments t | to verify understanding and preven | t miscommunication. | | | | |
| 1.2.4 N | Ionverbal k | pehavior is appropriate to situation | and/or workplace. | | | | |
| | | oriate writing style consistent with | | | | | |
| | Written documents and communication include correct spelling, grammar and | | | | | | |
| 1.2.6 p | unctuation | ۱. | | | | | |

| - | Attendance: Adheres to work schedule and complies with attendance and leave bits a high level of dependability in all aspects of the job. | Competent | Development Opportunity | Employee Initial | Manager Initial |
|-------|---|-----------|----------------------------|---------------------|--------------------|
| 1.3.1 | Employee adheres to work schedule and complies with attendance and leave policies. | | | | |
| 1.3.2 | Employee's pattern of attendance does not interfere with the assigned duties and responsibilities. | | | | |
| 1.3.3 | Reports to work on time and communicates schedule changes promptly to supervisor. | | | | |
| 1.3.4 | Begins work on time. | | | | |
| 1.3.5 | Functions effectively under critical and tight deadlines, heavy workloads, and/or other pressures. | | | | |
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| - | ity: Demonstrates ability to adjust to changes in job, stress, deadlines, assignments, connel, or surroundings with little difficulty. | Competent | Development Opportunity | Employee Initial | Manager Initial |
| 1.4.1 | Effectively handles several challenging problems or tasks at once. | | Орроништу | | |
| 1.4.2 | Maintains self-control in all situations. | | | | |
| 1.4.3 | Maintains a sense of humor under difficult circumstances. | | | | |
| 1.4.4 | Deals effectively with pressure and stress. | | | | |
| 1.4.5 | Maintains focus and intensity and remains optimistic and persistent, even under adversity. | | | | |
| 1.4.6 | Recovers quickly from setbacks. | | | | |
| 1.4.7 | Effectively manages own behavior and time, including balancing work and personal life. | | | | |

| | bility: Holds self and others accountable for measurable high-quality, timely and cost ults. Accepts responsibility for mistakes, is open to coaching and complies with | Competent | Development Opportunity | Employee Initial | Manager Initial |
|--------|---|-----------|----------------------------|---------------------|--------------------|
| 1.5.1 | Manages performance to achieve expected results. | | | | |
| 1.5.2 | Keeps supervisor informed of progress, issues, and potential problems. | | | | |
| 1.5.3 | Takes full responsibility for results. | | | | |
| 1.5.4 | Identifies and addresses areas of weakness that may affect organizational performance. | | | | |
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| | Level 2 - Intermediate | • | • | • | |
| | r Focus: Fulfills the needs of internal and/or external customers by anticipating needs and rvice accurately and on time. | Competent | Development Opportunity | Employee Initial | Manager Initial |
| 1.6.1 | Makes customers and their needs a primary focus. | | | | |
| 1.6.2 | Develops and sustains productive customer relationships; gains trust of and credibility with customer. | | | | |
| 1.6.3 | Readily readjusts priorities to respond to pressing and changing client demands. | | | | |
| 1.6.4 | Quickly and effectively solves customer problems. | | | | |
| 1.6.5 | Is accessible and provides prompt, attentive service. | | | | |
| 1.6.6 | Asks questions to discover needs and encourages feedback to improve service. | | | | |
| 1.6.7 | Lets customers know he/she is willing to work with them to meet their needs. | | | | |
| 1.6.9 | Presents a cheerful, positive manner with customers. | | | | |
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| 1.6.10 | Presents solutions that meet service objectives. | | | | |
| 1.6.10 | Presents solutions that meet service objectives. | | | | |

| 1.7 Initiative/ | Quality & Quantity of Work: Self-motivated and seeks additional tasks when assigned | | D la | Familian | |
|--------------------------------|--|-----------|----------------------------|---------------------|--------------------|
| • | eted. Willingly does more than the minimum. Produces work with accuracy, and consistently in timely manner. | Competent | Development Opportunity | Employee Initial | Manager Initial |
| completeness, | Identifies what needs to be done and takes action before being asked, when the | | | | |
| 1.7.1 | situation requires it. | | | | |
| 1.7.2 | Takes prompt action to accomplish objectives and achieve goals beyond what is required. | | | | |
| 1.7.3 | Refers appropriate situations to Manager and completes situations that can be handled. | | | | |
| 1.7.4 | Consistently delivers high degree of accuracy, thoroughness and attention to detail in work. | | | | |
| 1.7.5 | Monitors own work to ensure quality and applies feedback to improve quality. | | | | |
| 1.7.6 | Performs a full range of duties and accomplishes acceptable amount of work. | | | | |
| 1.7.7 | Completes assignments on or ahead of schedule in an organized, timely manner. | | | | |
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| 1.8 Job knowledge competently. | edge, Skills, and Abilities: Possesses skills, knowledge and proficiency to perform job | Competent | Development Opportunity | Employee Initial | Manager Initial |
| 1.8.1 | Competent and effective in required job skills and knowledge. | | | | |
| 1.8.2 | Exhibits ability to learn and apply new skills. | | | | |
| 1.8.3 | Keeps abreast of current organizational policies and developments. | | | | |
| 1.8.4 | Maintains acceptable level of capability, skill, and thoroughness in effectively accomplishing assigned duties and responsibilities. | | | | |
| 1.8.5 | Requires minimal supervision. | | | | |
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| | Level 3 - Advanced | | | | |
|---|---|-----------|----------------------------|---------------------|--------------------|
| 1.9 Decision Making: Adeptness at analyzing facts, problem-solving, decision-making, and demonstrating good judgment. Makes well informed, effective decisions, even when data is limited or solutions produce unpleasant consequences; perceives the impact and implications of decisions. | | | Development Opportunity | Employee Initial | Manager Initial |
| 1.9.1 | Makes timely and sound decisions. | | | | |
| 1.9.2 | Compares data from different sources to draw conclusions. | | | | |
| 1.9.3 | Includes others in the decision-making process as warranted to help make the most appropriate decision and to gain buy-in. | | | | |
| 1.9.4 | Takes calculated risks. | | | | |
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| | ing Others: Demonstrates the ability to effectively influence others to listen, commit and | Competent | Development | Employee | Manager |
| 1.10.1 | Seeks out and builds relationships with others who can provide information, intelligence, career support, potential business, and other ways to help. | | Opportunity | Initial | Initial |
| 1.10.2 | Appropriately involves others in a process or decision to ensure their support. | | | | |
| 1.10.3 | Presents facts, analysis, and conclusions or solutions in a way that demonstrates command of content. | | | | |
| 1.10.4 | Take a personal interest in others to develop relationships. | | | | |
| 1.10.5 | Gains the support of others in meeting objectives by acknowledging their resistance and fears, addressing their questions and concerns, and accommodating them to the extent possible without undermining the effort. | | | | |
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| Development Plan | | |
|---|------------|-------------|
| Instructions: The Development Plan should be used to target specific skills or behaviors within a competency area. It may also be used any performance or conduct fails to meet the supervisor's expectations. The supervisor should focus on only 1 to 2 development opportunities period (e.g., 30, 60 or 90 days). Parts A, B, and C must be completed. | | |
| Part A. Summarize employee strengths and/or development opportunities. | | |
| | | |
| Part B. Describe the development opportunities for employee along with the start and review date(s). | Start Date | Review Date |
| | | |
| | | |
| Part C. List development/learning activities and/or resources, to include supervisor's actions, to assist employee with their deve | elopment. | |
| | | |

| | | Development Plan Fol | llow-up | | |
|--|-----------------|---|----------------------|--|-----------------|
| To be completed by the s | supervisor with | in a reasonable amount of time after th | ne initiation of the | e development plan (e.g., 60 o | days, 90 days). |
| Please place an "x" in the | appropriate b | ox and provide any comments. | | | |
| Supervisor's Comments performance or behavior. | | Employee has satisfactorily progressed in targeted development areas. | | Employee has <u>not</u> satisfacto targeted development | |
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| Employee Comments | | | | | |
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